

Blackfinch Adapt IHT Portfolios

Factsheet April 2021

The Adapt IHT Portfolios are an Inheritance Tax solution with options focused on environmental, social and governance (ESG) factors. Clients can invest in firms operating across renewable energy generation and energy infrastructure assets, property development finance and asset-backed lending. We offer four model portfolios, targeting returns from 3-5%+.



£537 million

Group Assets Under Management & Administration



1157

Total Clients in Service



119

Exits Facilitated due to Client Death



£196m

Adapt IHT Portfolios AUM



100%

Business Relief Success¹

Cumulative Performance

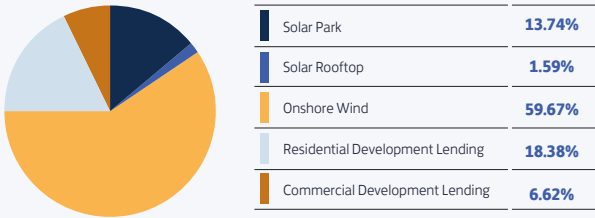
	1 Year 30/04/2020 - 30/04/2021	3 Years 30/04/2018 - 30/04/2021	5 Years 30/04/2016 - 30/04/2021
Ethical	1.78%	8.82%	15.71%
Balanced	2.06%	11.87%	22.47%
Balanced Growth	2.44%	13.21%	24.42%
Growth	2.81%	14.50%	26.30%

Discrete Performance

	YTD	YTD Annualised	2020	2019	2018	2017	2016
Ethical	0.74%	2.27%	2.32%	3.38%	3.22%	2.72%	4.45%
Balanced	0.98%	3.01%	2.35%	4.83%	4.82%	4.71%	4.72%
Balanced Growth	1.15%	3.54%	2.74%	5.34%	5.11%	4.91%	4.95%
Growth	1.31%	4.04%	3.10%	5.83%	5.39%	5.10%	5.16%

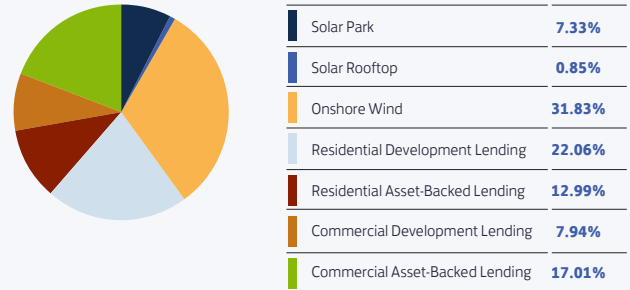
Typical Asset Allocations²

Ethical Portfolio



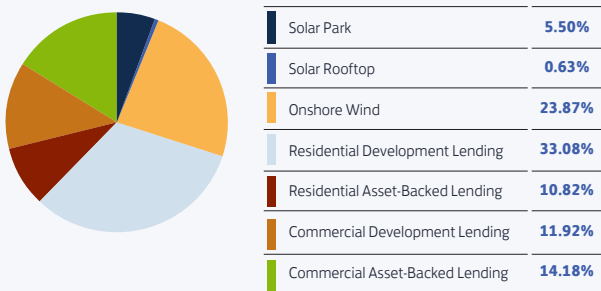
Target Return	3.0%
Average LTV	53.19%
Asset-Backed Lending/Property/Renewables	0%/25%/75%
5 Year Sharpe Ratio ³	3.37
Standard Deviation ⁴	0.051
Independent Directors	Yes
% of business UK-based	100%
% First Charge	100%

Balanced Portfolio



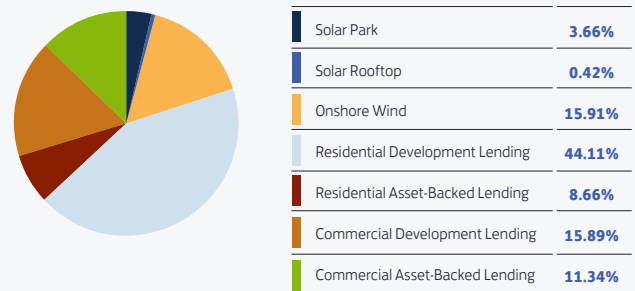
Target Return	4.0%
Average LTV	54.82%
Asset-Backed Lending/Property/Renewables	30%/30%/40%
5 Year Sharpe Ratio ³	6.53
Standard Deviation ⁴	0.077
Independent Directors	Yes
% of business UK-based	100%
% First Charge	100%

Balanced Growth Portfolio



Target Return	4.5%
Average LTV	54.35%
Asset-Backed Lending/Property/Renewables	25%/45%/30%
5 Year Sharpe Ratio ³	7.53
Standard Deviation ⁴	0.085
Independent Directors	Yes
% of business UK-based	100%
% First Charge	100%

Growth Portfolio



Target Return	5.0%
Average LTV	54.00%
Asset-Backed Lending/Property/Renewables	20%/60%/20%
5 Year Sharpe Ratio ³	8.25
Standard Deviation ⁴	0.092
Independent Directors	Yes
% of business UK-based	100%
% First Charge	100%

Underlying Diversification with an ESG Focus



61

Number of Energy Assets

We're committed to ESG principles, which are embedded in our investment processes and reflected in our evolutionary values. As part of our commitment we're a signatory to the Principles for Responsible Investment.



45

Number of Loans

Our work includes investments in renewables and property development, making for a positive ESG impact. We continue expanding our solar and wind energy sites across the UK. Meanwhile our lending work helps to rejuvenate urban areas and boost local economies. Together we're working for a more sustainable future.

Liquidity

	3 Months 31/01/2021 - 30/04/2021	1 Year 30/04/2020 - 30/04/2021	5 Years 30/04/2016 - 30/04/2021
Funds raised	£17,500,976	£58,536,315	£187,591,780
Number of new portfolios	102	327	1071
Average Withdrawal Time (days)	18	13	12
Total number of client withdrawals	13	44	131
Total withdrawal amount	£1,720,983.02	£5,410,443.02	£13,720,255.14
Average annualised return to client (TWRR) ⁵	3.28%	4.09%	4.63%
% met by matched bargain	100.00%	100.00%	100.00%
Average age of investors	78		
Average remaining loan term (months)	8		
	3 Months 31/01/2021 - 30/04/2021	1 Year 30/04/2020 - 30/04/2021	
(Inflows/Service AUM)	9.39%	30.02%	
(Inflows/Outflows)	871%	686%	

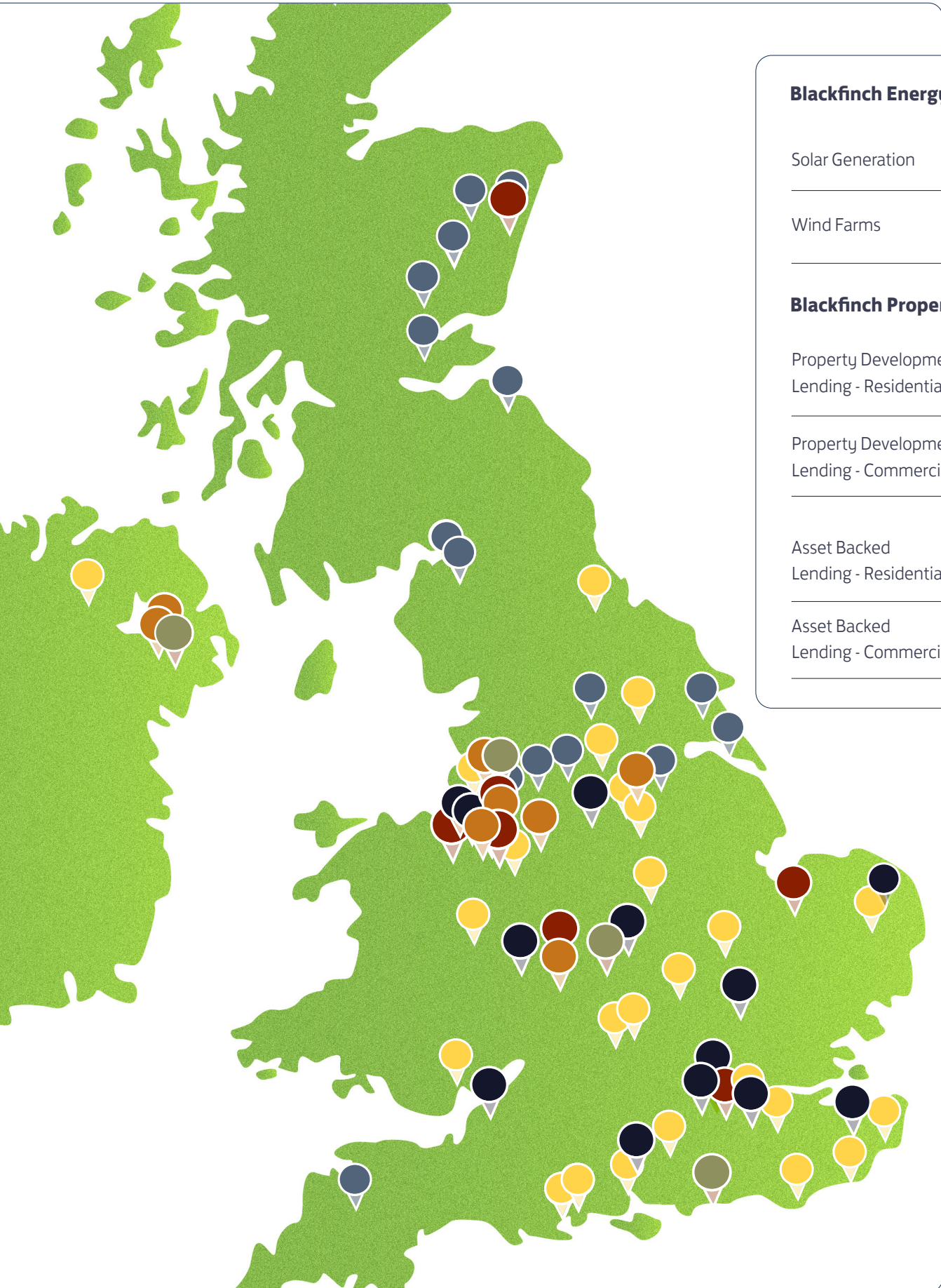
¹This figure relates to the percentage of clients in the service we believe to have qualified for Business Relief upon death. Although we cannot state this for certain, as Business Relief qualification is assessed by HMRC on a case-by-case basis, we are yet to be made aware of any clients that have failed to qualify.

²Typical asset allocation is based on the current allocation policy, current portfolio and predicted medium term strategy but can not be guaranteed.

³Please note that the Sharpe Ratio of any instrument or portfolio only measures the risk taken in relation to historic price volatility to achieve surplus returns above the risk-free rate and does not directly factor in any other class of risk. As with any investment, an investment in the Adapt IHT Portfolios carries an exposure to a range of different risks and it is the responsibility of advisers to consider the overall risk exposure of any investment when assessing its suitability for their clients.

⁴This figure has been calculated over a 5-year period at monthly intervals.

⁵These figures relate to the average Time-Weighted Rate of Return achieved by clients exiting the service within the given date range. They do not include clients transferring into or out of the service.



Blackfinch Energy

- Solar Generation ●

- Wind Farms ●

Blackfinch Property Lending

- Property Development Lending - Residential ●

- Property Development Lending - Commercial ●

- Asset Backed Lending - Residential ●

- Asset Backed Lending - Commercial ●

Glossary

Assets Under Management (AUM)

The total market value of investments in the service that we manage on behalf of clients.

Average Withdrawal Time (Days)

The average number of calendar days it takes for a client to receive their funds for the given period, once we've received all necessary documentation.

Average Annualised Return to Client

The arithmetic mean of each Time-Weighted Rate of Return achieved by clients exiting the service for the given period.

Funds Raised

New investments in the service for the given time period.

Number of New Portfolios

The number of new portfolios created for the given period.

Inflows/Outflows

Shows what percentage of fundraising was against total outflows for a given period. A higher number means that we can provide liquidity more easily through fundraising than by buying back clients' shares. A number higher than 100% indicates that fundraising is higher than redemptions and that liquidity on a matched-bargain basis hasn't been an issue. A number less than 100% indicates that redemptions are higher than fundraising, reflecting a potential liquidity issue.

Inflows/Service AUM

Shows what percentage of fundraising was against the service's total AUM for a given period. A higher percentage means that we can provide liquidity more easily through fundraising rather than by buying back clients' shares.

Time-Weighted Rate of Return (TWRR)

Time-Weighted Rate of Return is a measure of the compound rate of growth for a given portfolio. Return is calculated between intervals at which funds have been added or withdrawn, eliminating the distorting effect this can have on overall growth calculations.

Total Number of Client Withdrawals

The total number of portfolios encashed/redeemed for the given period.

Total Withdrawal Amount

The total cash amount withdrawn for the corresponding number of clients that have encashed/redeemed their portfolios for the given period.

5-Year Sharpe Ratio

A measure of the return against risk taken, relating to volatility. Volatility is a measure of the fluctuations of returns of an asset or portfolio. Any figure over 1 is a good thing. This ratio represents the average return earned in excess of the total risk taken, also expressed as the risk-free rate per unit of volatility. We've taken the risk-free rate to be the yield of a 5-year UK bond.

% Met by Matched Bargain

Indicates the percentage of clients looking to withdraw capital in a given period for whom we sold shares to new clients on a matched bargain basis. This creates potentially better taxation outcomes.

IMPORTANT INFORMATION

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be based on this factsheet but rather made on the basis of the information contained in the brochure, and the terms and conditions.

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